

Muangthai Capital

(MTC.BK/MTC TB)*

Outperform Upgraded

| Price as of 27 Mar 2023 | 33.75 |
|-------------------------------|-----------|
| 12M target price (Bt/shr) | 42.00 |
| Unchanged/Revised up(down)(%) | Unchanged |
| Upside/downside (%) | 23.25 |

Key messages

สัญญาณของ NPL ที่ดูเหมือนจะเพิ่มขึ้นนอัตราที่ชะลอลง ใน ใตรมาส 1/66 ช่วยแรงกดคันต่อคชง.สำรองฯ และความ เป็นไปใดในการปรับขึ้นดอกเบี้ยเงินกู่เพื่อลดความกดดัน เรื่องมาร์ดิ้น ทำให้ MTC เริ่มมีความนาสนใจจากราคาที่ปรับ ลงมามาก ทำให้เราปรับเพิ่มคำแนะนำจากถือเป็นชื้อ โดย ชังคงประมาณการกำไรและราคาเป้าหมายเอาไว้เท่าเดิม

| Tra | a١ | - | -4- |
|-----|----|-----|---------|
| па | ш | 110 | ala |

| Mkt cap (Btmn/US\$r | mn) | 71, | 550/2,074 |
|-----------------------|----------|------|-----------|
| Outstanding shares (| (mn) | | 2,120 |
| Foreign ownership (r | mn) | | n.a. |
| 3M avg. daily trading | g (mn) | | 13.87 |
| 52-week trading ran | ige (Bt) | | 31.0/52.5 |
| Performance (%) | 3M | 6M | 12M |
| Absolute | -11.2 | -9.4 | -34.8 |
| Relative | -8.5 | -9.0 | -31.1 |

Quarterly EPS

| Q aan co | , | | | |
|----------|------|------|------|------|
| | 1Q | 2Q | 3Q | 4Q |
| 2020 | 0.58 | 0.60 | 0.63 | 0.65 |
| 2021 | 0.65 | 0.60 | 0.57 | 0.52 |
| 2022 | 0.65 | 0.65 | 0.57 | 0.53 |

Share price chart



Source: SET

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NPL มีสัญญาณเพิ่มขึ้นในอัตราที่ชะลอลง

Even

อัพเดตแนวโน้ม และปรับเพิ่มคำแนะนำ

Impact

NPL เพิ่มขึ้นในอัตราที่ชะลอลงกว่าที่คาดไว้

หลังจากที่ได้คุยกับผู้บริหารของ MTC เราพบวาจนถึงขณะนี้ สัดสวน NPL เพิ่มขึ้นมาอยู่ที่ประมาณ 3.1-3.2% (จาก 2.9% เมื่อสิ้นปี 2565) ในขณะเดียวกัน การเลือกตั้งทั่วไปอาจจะช่วยลดแรงกดคันของ NPL ใน ระยะสั้นลง โดยก่อนหน้านี้ บริษัทกาดเอาไว้วา NPL จะถึงจุดสูงสุดที่ 3.5% ในกลางปีนี้ และ credit cost จะสูงสุดที่ 4% การที่ NPL เพิ่มในอัตราที่ชะลอตัวลงจะช่วยลดแรงกดคันต่อ credit cost ลงด้วย ทั้งนี้ NPL ของ MTC เพิ่มขึ้นอยางมากจาก 2.3% ใน 3Q65 เป็น 2.9% ใน 4Q65 และทำให้ credit cost เพิ่มเป็น 4% ใน 4Q65 และ 2.5% ในปี 2565

สามารถเพิ่ม yield สินเชื่อเพื่อชดเชย credit cost ที่สูงขึ้นใด้

MTC คิดอัตราดอกเบี้ยสินเชื่อต่ำกวาบริษัทอื่นในกลุ่มอยางมาก (สินเชื่อรถมอเตอร์ไซค์ที่ 16% และ สินเชื่อจำนำทะเบียนรถที่ 18% ซึ่งต่ำกวาเพดานดอกเบี้ยที่ 24%) ทั้งนี้ เพื่อบริหารจัดการ credit cost ที่ เพิ่มขึ้นอยางมาก MTC จึงได้ปรับเพิ่มอัตราดอกเบี้ยเงินกูบางส่วนขึ้นทำให yield เพิ่มขึ้น 40bps ใน 4Q65 เราคิดวา MTC ยังมีช่องให้ปรับขึ้นดอกเบี้ยเงินกูได้อีกเพื่อชดเชย credit cost ที่เพิ่มขึ้น เราใช้สมมติฐาน credit cost ใน 1Q66F ที่ 3.5% ในขณะที่คาดว่า yield จะทรงตัว

คาดว่ากำไรใน 1Q66 จะอยู่ที่ 1.3พันล้านบาท (+16% QoQ แต่ -5% YoY)

ประมาณการกำไรของเราสะท้อนอัตราการเติบโตของสินเชื่อที่กาดว่าจะชะลอตัวลงมาอยู่ที่ 23% YoY (จาก +31% YoY ในไตรมาสก่อนหน้า) และ yield สินเชื่อที่กาดว่าจะดีขึ้น 10bps และ credit cost ที่ยังกง อยู่ในระดับสูงที่ 3.6% (ลดลงมาจาก 4% ใน 4Q65)

ปรับเพิ่มคำแนะนำเป็นซื้อ โดยยังคงประมาณการกำไรเอาไว้เทาเดิม

รากาหุ้น MTC ลดลงมาอย่างมากจนมาอยู่ในระดับที่นาสนใจ โดย forward PE ปี 2566/2567 อยู่ที่ 13.5x/11x ทำให้เราปรับเพิ่มกำแนะนำจากถือเป็นชื่อ ที่ระดับนี้ เรามองว่า MTC ยังเป็นผู้เล่นรายใหญ่ใน ฐานะที่เป็นแหล่งเงินทุนฉุกเฉินสำหรับกลุ่มลูกการะดับล่าง และมีเครือข่ายที่ใหญ่ที่สุดกระจายไปทั่ว ประเทศ เราคิดว่าธุรกิจ non-bank ยังคงมีความจำเป็นสำหรับกลุ่มลูกการะดับล่างอยู่ สำหรับในระยะ ต่อไปเมื่อวัฏจักร NPL ถึงจุดสูงสุดแล้ว MTC จะมีโอกาสที่จะทำให้คชจ.สำรองฯ ลดลงได้

Risks

NPL และ credit cost เพิ่มขึ้น

Key financials and valuations

| | Dec-20A | Dec-21A | Dec-22A | Dec-23F | Dec-24F | Dec-25F |
|-------------------------|---------|---------|---------|---------|---------|---------|
| Pre-pro. profit (Bt mn) | 6,808 | 6,949 | 9,187 | 12,193 | 13,444 | 15,485 |
| Pretax profit (Bt mn) | 6,516 | 6,201 | 6,360 | 6,674 | 8,327 | 11,512 |
| Net income (Bt mn) | 5,214 | 4,945 | 5,093 | 5,340 | 6,661 | 9,209 |
| EPS (Bt) | 2.46 | 2.33 | 2.40 | 2.52 | 3.14 | 4.34 |
| DPS | 0.37 | 0.37 | 0.95 | 0.38 | 0.47 | 0.65 |
| EPS Growth (%) | 23.0 | (5.2) | 3.0 | 4.8 | 24.8 | 38.2 |
| Dividend Yield (%) | 0.6 | 0.7 | 2.8 | 1.1 | 1.4 | 1.9 |
| P/E (x) | 24.4 | 22.3 | 14.2 | 13.5 | 10.8 | 7.8 |
| P/BV (x) | 6.2 | 4.4 | 2.5 | 1.9 | 1.6 | 1.4 |
| ROAA (%) | 7.5 | 5.6 | 4.5 | 3.8 | 4.1 | 4.7 |
| ROAE (%) | 28.4 | 21.7 | 18.8 | 17.1 | 18.6 | 22.3 |

Source: Company data, KGI Securities Research



Figure 1: MTC's quarterly earnings

| | | | | | | | | | | | | | | % chg | |
|--------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|--------|
| Bt mn | 1Q20 | 2Q20 | 3Q20 | 4Q20 | 1Q21 | 2Q21 | 3Q21 | 4Q21 | 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23F | QoQ | YoY |
| Income Statement (Bt mn) | | | | | | | | | | | | | | | |
| Interest income | 3,332 | 3,385 | 3,555 | 3,690 | 3,585 | 3,684 | 3,844 | 4,082 | 4,285 | 4,617 | 4,959 | 5,338 | 5,400 | 1.2 | 26.0 |
| Interest expense | 433 | 447 | 467 | 470 | 477 | 507 | 557 | 587 | 604 | 663 | 737 | 810 | 900 | 11.1 | 49.1 |
| Interest income - net | 2,900 | 2,938 | 3,088 | 3,219 | 3,108 | 3,177 | 3,287 | 3,495 | 3,682 | 3,955 | 4,222 | 4,528 | 4,500 | (0.6) | 22.2 |
| Operating expense | 1,491 | 1,520 | 1,533 | 1,599 | 1,502 | 1,657 | 1,780 | 2,023 | 1,963 | 1,946 | 2,008 | 2,152 | 2,150 | (0.1) | 9.5 |
| Operating profit | 1,408 | 1,418 | 1,555 | 1,620 | 1,607 | 1,520 | 1,507 | 1,473 | 1,719 | 2,008 | 2,214 | 2,376 | 2,350 | (1.1) | 36.7 |
| Provisioning expense | 62.3 | 24.7 | 52.0 | 116.0 | 166 | 138 | 193 | 231 | 149 | 481 | 994 | 1,203 | 1,000 | (16.9) | 571.5 |
| Loss on selling asset | | | | | | | | | | | | | | | |
| Other income | 208 | 180 | 182 | 201 | 272 | 212 | 188 | 151 | 163 | 208 | 226 | 273 | 272 | (0.4) | 67.2 |
| Pre-tax profit | 1,554 | 1,573 | 1,684 | 1,705 | 1,713 | 1,594 | 1,501 | 1,393 | 1,732 | 1,735 | 1,446 | 1,446 | 1,622 | 12.2 | (6.4) |
| Income tax | 316 | 307 | 344 | 335 | 360 | 325 | 304 | 268 | 357 | 355 | 312 | 243 | 308 | 26.6 | (13.6) |
| Net profit | 1,237 | 1,267 | 1,340 | 1,370 | 1,374 | 1,270 | 1,201 | 1,101 | 1,376 | 1,381 | 1,205 | 1,132 | 1,314 | 16.1 | (4.5) |
| EPS (Bt) | 0.58 | 0.60 | 0.63 | 0.65 | 0.65 | 0.60 | 0.57 | 0.52 | 0.65 | 0.65 | 0.57 | 0.53 | 0.62 | 16.1 | (4.5) |
| Profitability (%) | | | | | | | | | | | | | | | |
| Loan yield | 21.3% | 21.4% | 21.2% | 20.9% | 19.8% | 19.1% | 18.8% | 18.6% | 18.5% | 18.2% | 18.2% | 18.6% | 18.4% | | |
| Loan yield + fee | 22.5% | 22.5% | 22.3% | 22.0% | 21.3% | 20.1% | 19.7% | 19.2% | 19.1% | 18.9% | 19.0% | 19.4% | 19.2% | | |
| Cost of funds | 4.2% | 4.0% | 4.0% | 3.8% | 3.8% | 3.7% | 3.8% | 3.8% | 3.6% | 3.6% | 3.7% | 3.9% | 4.1% | | |
| Loan spread | 18.3% | 18.5% | 18.2% | 18.1% | 17.5% | 16.4% | 15.8% | 15.5% | 15.5% | 15.3% | 15.3% | 15.6% | 15.3% | | |
| Cost-to-income ratio | 48.3% | 48.8% | 47.0% | 46.9% | 44.5% | 49.1% | 51.4% | 55.8% | 51.2% | 47.0% | 45.3% | 45.0% | 45.3% | | |
| Effective tax rate | 20.4% | 19.5% | 20.4% | 23.2% | 20.8% | 20.4% | 20.2% | 19.6% | 20.6% | 20.4% | 20.5% | 17.7% | 19.0% | | |
| ROAA | 7.3% | 7.2% | 7.4% | 7.1% | 6.9% | 5.9% | 5.2% | 4.5% | 5.2% | 4.8% | 3.9% | 3.5% | 4.5% | | |
| ROAE | 28.5% | 28.2% | 27.8% | 26.5% | 24.9% | 22.5% | 20.2% | 17.7% | 21.0% | 20.6% | 17.2% | 15.5% | 18.6% | | |
| D/E (x) | 2.62 | 2.65 | 2.55 | 2.60 | 2.53 | 2.77 | 2.87 | 2.87 | 2.95 | 3.21 | 3.40 | 3.40 | 3.37 | | |
| Growth (% YoY) | | | | | | | | | | | | | | | |
| Loan growth | 23.6% | 16.3% | 16.2% | 17.8% | 17.6% | 26.4% | 26.8% | 29.4% | 34.1% | 34.5% | 34.9% | 31.4% | 23.3% | | |
| Revenue growth | 24% | 16% | 13% | 13% | 9% | 9% | 8% | 9% | 15% | 24% | 29% | 33% | 47% | | |
| Operating expense growth | 29% | 23% | 7% | 7% | 1% | 9% | 16% | 26% | 31% | 17% | 13% | 6% | 43% | | |
| Operating income growth | 19% | 12% | 23% | 22% | 14% | 7% | -3% | -9% | 7% | 32% | 47% | 61% | 46% | | |
| LLP growth | -47% | -87% | -55% | -12% | 166% | 459% | 271% | 100% | -10% | 249% | 414% | 420% | 502% | | |
| Other income growth | 8% | -14% | -9% | -3% | 31% | 18% | 3% | -25% | -40% | -2% | 20% | 80% | 0% | | |
| Net profit growth | 23% | 24% | 24% | 21% | 11% | 0% | -10% | -20% | 0% | 9% | 0% | 3% | -4% | | |



Figure 2: MTC's quarterly asset quality

| | | | | | | | | | | | | | | % chg | |
|-----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------|-------|-------|
| | 1Q20 | 2Q20 | 3Q20 | 4Q20 | 1Q21 | 2Q21 | 3Q21 | 4Q21 | 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23F | QoQ | YoY |
| Asset quality | | | | | | | | | | | | | | | |
| NPL (Bt mn) | 738 | 686 | 699 | 747 | 708 | 880 | 980 | 1,276 | 1,630 | 2,104 | 2,611 | 3,507 | 3,733 | 6.4 | 129.1 |
| NPL ratio (%) | 1.18 | 1.09 | 1.04 | 1.06 | 0.98 | 1.14 | 1.15 | 1.39 | 1.65 | 1.96 | 2.28 | 2.92 | 3.24 | | |
| LLR/Loan (%) | 2.37 | 2.21 | 2.01 | 1.88 | 1.81 | 1.84 | 1.93 | 2.04 | 1.83 | 1.87 | 2.28 | 2.88 | 1.65 | | |
| Credit cost (bps) | 40 | 16 | 31 | 66 | 92 | 71 | 91 | 101 | 69 | 179 | 347 | 392 | 347 | | |
| NPL coverage (%) | 201 | 204 | 192 | 177 | 185 | 162 | 161 | 144 | 113 | 96 | 102 | 105 | 107 | | |
| Title loan and P-Loan | | | | | | | | | | | | | | | |
| Stage 1 | 56,345 | 58,154 | 61,190 | 65,371 | 67,861 | 72,188 | 76,349 | 81,837 | 85,347 | 91,520 | 97,301 | 100,769 | | | |
| Stage 2 | 5,456 | 3,370 | 4,229 | 4,489 | 3,736 | 4,242 | 4,423 | 4,578 | 6,185 | 8,242 | 9,250 | 11,110 | | | |
| Stage 3 | 738 | 252 | 232 | 747 | 708 | 880 | 980 | 1,187 | 1,357 | 1,753 | 2,213 | 3,098 | | | |
| Total | 62,539 | 61,777 | 65,651 | 70,607 | 72,304 | 77,310 | 81,751 | 87,602 | 92,889 | 101,515 | 108,765 | 114,977 | | | |
| LLR | | | | | | | | | | | | | | | |
| Stage 1 | (576) | (657) | (549) | (538) | (632) | (584) | (657) | (709) | (541) | (484) | (627) | (704) | | | |
| Stage 2 | (472) | (332) | (352) | (307) | (287) | (296) | (338) | (349) | (321) | (345) | (436) | (581) | | | |
| Stage 3 | (435) | (409) | (442) | (481) | (388) | (541) | (583) | (729) | (842) | (1,069) | (1,421) | (2,022) | | | |
| Total | (1,483) | (1,398) | (1,344) | (1,326) | (1,308) | (1,421) | (1,578) | (1,788) | (1,704) | (1,898) | (2,483) | (3,307) | | | |
| % of loan | -2.4% | -2.3% | -2.0% | -1.9% | -1.8% | -1.8% | -1.9% | -2.0% | -1.8% | -1.9% | -2.3% | -2.9% | | | |
| H/P loan (motorcycle) | | | | | | | | | | | | | | | |
| Stage 1 | | | | 355 | 1,232 | 2,432 | 3,118 | 3,777 | 4,889 | 4,745 | 4,531 | 4,328 | | | |
| Stage 2 | | | | 0 | 9 | 86 | 65 | 345 | 563 | 790 | 893 | 900 | | | |
| Stage 3 | | | | 5 | 1 | 3 | 17 | 89 | 272 | 352 | 398 | 408.9 | | | |
| Total | | | | 361 | 1,241 | 2,521 | 3,200 | 4,210 | 5,724 | 5,887 | 5,821 | 5,636 | | | |
| LLR | | | | | | | | | | | | | | | |
| Stage 1 | | | | (1.6) | (6) | (13) | (15) | (20) | n.a. | (33) | (42) | (63) | | | |
| Stage 2 | | | | (0.2) | (0) | (2) | (2) | (11) | n.a. | (32) | (50) | (101) | | | |
| Stage 3 | | | | (0.1) | (0) | (0) | (3) | (13) | n.a. | (62) | (96) | (215) | | | |
| Total | | | | (1.8) | (6) | (16) | (20) | (44) | (135.6) | (127.0) | (187.7) | (378.8) | | | |

| Figure 3: | Kev | assum | ptions |
|-----------|-----|-------|--------|
|-----------|-----|-------|--------|

| | 2019 | 2020 | 2021 | 2022 | 2023F | 2024F | 2024F |
|-----------------------------------|--------|--------|--------|---------|---------|---------|---------|
| No. of branch | 4,107 | 4,884 | 5,799 | 5,800 | 5,801 | 5,802 | 5,803 |
| New branch | 828 | 777 | 915 | 1 | 1 | 1 | 1 |
| Loan growth (%) | 25.4 | 17.2 | 24.1 | 31.2 | 20.0 | 20.0 | 20.0 |
| Loan outstanding (Bt mn) | 60,253 | 70,607 | 87,602 | 114,977 | 137,972 | 165,567 | 198,680 |
| Loan growth (%) | 25.4% | 17.2% | 24.1% | 31.2% | 20.0% | 20.0% | 20.0% |
| LLR (Bt mn) | 1,714 | 1,326 | 1,788 | 3,307 | 4,842 | 5,637 | 6,591 |
| Loan - net (Bt mn) | 58,539 | 69,281 | 85,815 | 111,670 | 133,130 | 159,930 | 192,090 |
| Loan overdue >3M | 621 | 747 | 1,276 | 3,507 | 4,829 | 5,381 | 5,960 |
| % to total loan | 1.0 | 1.1 | 1.5 | 3.0 | 3.5 | 3.3 | 3.0 |
| Credit cost (bps) | 92 | 40 | 87 | 250 | 404 | 304 | 204 |
| NPL coverage | 276 | 177 | 140 | 94 | 100 | 105 | 111 |
| LLR/Loan | 2.84 | 1.88 | 2.04 | 2.88 | 3.51 | 3.40 | 3.32 |
| Loan yield (%) | 21.9 | 21.3 | 19.2 | 19.0 | 19.0 | 19.0 | 19.0 |
| Loan yield (+ other incomes) (%) | 23.3 | 22.4 | 20.2 | 19.7 | 20.6 | 20.4 | 19.6 |
| Cost of fund (%) | 3.83 | 3.82 | 3.57 | 3.50 | 4.20 | 4.30 | 4.30 |
| Loan spread (%) | 18.1 | 17.5 | 15.6 | 15.5 | 14.8 | 14.7 | 14.7 |
| Loan spread (+fee income) (%) | 19.4 | 18.6 | 16.6 | 16.2 | 16.4 | 16.1 | 15.3 |
| Other income/rev (%) | 0.7 | 0.3 | 0.3 | 0.4 | 0.2 | 0.2 | 0.2 |
| Cost/income ratio | 42.2 | 41.8 | 43.6 | 40.4 | 38.0 | 38.5 | 39.0 |
| D/E (x) | 2.76 | 2.46 | 2.74 | 3.40 | 3.68 | 3.86 | 3.95 |
| Leverage ratio (asset/equity) (X) | 3.87 | 3.73 | 3.96 | 4.40 | 4.50 | 4.67 | 4.76 |
| Cost to income ratio (%) | 42.2 | 41.8 | 43.6 | 40.4 | 38.0 | 38.5 | 39.0 |
| Effective tax rate (%) | 19.9 | 20.0 | 20.3 | 19.9 | 20.0 | 20.0 | 20.0 |
| ROA (%) | 7.6 | 7.5 | 5.6 | 4.5 | 3.8 | 4.1 | 4.7 |
| ROE (%) | 30.0 | 28.4 | 21.7 | 18.8 | 17.1 | 18.6 | 22.3 |



| FIGUITA | л. | N/111 'C | ausrtariv | / Aarninac |
|----------|----|----------|-----------|------------|
| i iqui e | ╼. | 1411 (3 | qualtern | / earnings |

| | | TP-23F | Mkt | Upside | Mkt cap | Target | EPS (| Bt) | | EPS gr | owth | | PE (x | () | | PBV | (x) | | Div. | yield | | ROE (| %) |
|---------|-----------|--------|-------|--------|---------|--------|-------|------|------|--------|------|------|-------|------|------|-----|-----|-----|------|-------|------|-------|------|
| | Rating | Bt | price | % | (Bt bn) | PE (x) | 22 | 23F | 24F | 22 | 23F | 24F | 22 | 23F | 24F | 22 | 23F | 24F | 22 | 23F | 22 | 23F | 24F |
| Non-Ba | <u>nk</u> | | | | | | | | | | | | | | | | | | | | | | |
| AEONTS | * OP | 210.0 | 181.0 | 16.0 | 45.3 | 13.6 | 14.2 | 15.5 | 18.6 | (3.7) | 8.9 | 20.0 | 12.7 | 11.7 | 9.8 | 1.9 | 1.7 | 1.5 | 2.8 | 2.8 | 19.2 | 17.9 | 18.5 |
| HENG | U | 2.2 | 2.8 | (20.0) | 10.7 | 16.0 | 0.1 | 0.1 | 0.2 | 30.3 | 19.5 | 16.6 | 23.1 | 19.4 | 16.6 | 2.0 | 2.0 | 2.0 | 2.3 | 2.8 | 9.2 | 10.6 | 11.4 |
| KTC* | Ν | 62.0 | 54.0 | 14.8 | 139 | 21.1 | 2.7 | 2.9 | 3.2 | 18.9 | 7.6 | 8.1 | 19.7 | 18.3 | 17.0 | 3.6 | 3.3 | 3.0 | 1.6 | 1.9 | 24.2 | 23.7 | 23.0 |
| MTC* | OP | 42.0 | 33.8 | 24.4 | 71.6 | 16.7 | 2.4 | 2.5 | 3.1 | 3.0 | 4.8 | 24.8 | 14.0 | 13.4 | 10.7 | 2.3 | 2.3 | 2.0 | 1.1 | 1.0 | 18.8 | 17.1 | 18.6 |
| SAK | U | 5.6 | 6.4 | (11.9) | 13.3 | 16.0 | 0.3 | 0.3 | 0.3 | 5.9 | 10.7 | 2.6 | 20.7 | 18.7 | 18.2 | 2.5 | 2.4 | 2.2 | 2.2 | 4.0 | 13.9 | 13.5 | 14.7 |
| SAWAD? | * OP | 66.0 | 51.0 | 29.4 | 70.0 | 17.0 | 3.3 | 3.9 | 4.8 | (5.8) | 19.9 | 22.7 | 15.6 | 13.1 | 10.6 | 2.5 | 2.3 | 2.0 | 3.5 | 3.4 | 19.2 | 19.5 | 20.8 |
| SINGER* | · N | 24.0 | 18.0 | 33.3 | 7.3 | 21.8 | 1.0 | 1.1 | 1.4 | 14.2 | 10.0 | 22.7 | 18.0 | 16.4 | 13.3 | 1.0 | 1.0 | 0.9 | 1.4 | 1.5 | 5.8 | 8.0 | 9.1 |
| TIDLOR* | N | 30.5 | 24.8 | 23.0 | 61.9 | 20.7 | 1.5 | 1.5 | 1.6 | 6.7 | 0.3 | 10.0 | 17.0 | 17.0 | 15.4 | 2.5 | 2.3 | 2.1 | n.a. | 1.7 | 15.2 | 13.9 | 14.2 |

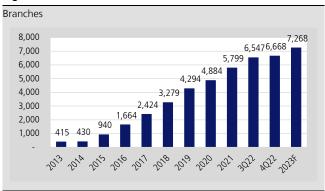


Figure 5: Company profile

Muang Thai Capital (MTC) has been providing lending services since 1992 with a focus on motorcycle title loans, which it leads the market in. In addition, to meet customer needs, the company has expanded to other loans such as car title loans, personal loans, agricultural vehicle title loans, nano\$finance and land title loans. Moreover, the company provides the act to facilitate for its customers.

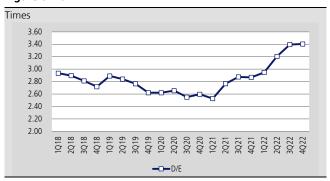
Source: Company data

Figure 7: Branch network contribution



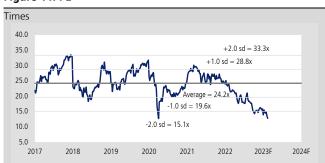
Source: Company data, KGI Securities Research

Figure 9: D/E



Source: Company data, KGI Securities Research

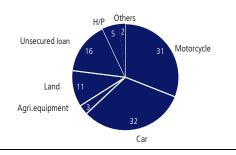
Figure 11: PE



Source: KGI Securities Research

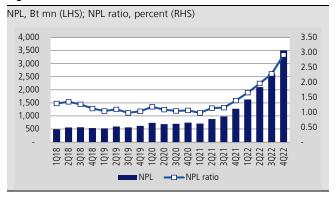
Figure 6: Loan breakdown

Percent



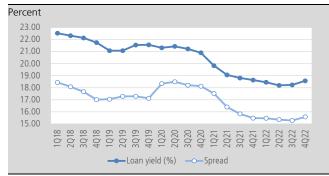
Source: Company data, KGI Securities Research

Figure 8: Gross NPL and NPL ratio



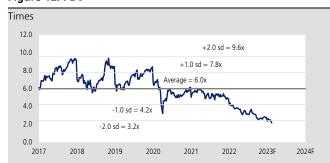
Source: Company data, KGI Securities Research

Figure 10: Loan yield and margin



Source: Company data, KGI Securities Research

Figure 12: PBV





| Balance Sheet | | | | | |
|------------------------|--------|---------|---------|---------|---------|
| As of 31 Dec (Bt mn) | 2021 | 2022 | 2023F | 2024F | 2025F |
| Total Assets | 98,390 | 128,066 | 150,495 | 177,786 | 211,572 |
| Cash | 1,306 | 3,213 | 300 | 300 | 300 |
| Loans & Acc. Int - net | 46,917 | 60,165 | 91,739 | 110,260 | 132,486 |
| Total current asset | 49,884 | 63,802 | 92,619 | 111,286 | 133,695 |
| Loan -net (>1yr) | 38,897 | 56,763 | 46,234 | 54,107 | 64,695 |
| PP&E | 2,054 | 2,037 | 2,139 | 2,489 | 2,839 |
| Others | 7,555 | 5,464 | 9,503 | 9,903 | 10,343 |
| Total Liabilities | 73,521 | 98,976 | 117,086 | 139,745 | 167,097 |
| S-T loan | 14,356 | 15,379 | 27,817 | 33,380 | 40,057 |
| L-T loans | 41,664 | 63,425 | 81,422 | 98,470 | 116,810 |
| Others | 17,501 | 20,171 | 7,847 | 7,894 | 10,230 |
| Shareholders' Equity | 24,869 | 29,214 | 33,409 | 38,041 | 44,475 |
| Common Stock | 2,120 | 2,120 | 2,120 | 2,120 | 2,120 |
| Capital Surplus | 2,380 | 2,380 | 2,380 | 2,380 | 2,380 |
| Retained Earnings | 212 | 212 | 110 | 120 | 130 |
| Supplementary | | | | | |
| NPLs | 1,276 | 3,507 | 4,829 | 5,381 | 5,960 |
| % to loan | 1.4% | 2.9% | 3.5% | 3.3% | 3.0% |
| NPL coverage | 140 | 94 | 100 | 105 | 111 |

| Profit & Loss | | | | | | |
|------------------------|--------|--------|--------|--------|--------|--------|
| Year to 31 Dec (Bt mn) | 2020 | 2021 | 2022 | 2023F | 2024F | 2025F |
| Interest income | 13,962 | 15,195 | 19,199 | 25,267 | 30,195 | 34,873 |
| Interest expense | 1,817 | 2,127 | 2,813 | 4,282 | 5,463 | 6,316 |
| Interest income - net | 12,145 | 13,068 | 16,386 | 20,985 | 24,732 | 28,557 |
| Operating expense | 6,144 | 6,961 | 8,069 | 9,586 | 12,083 | 13,932 |
| Operating profit | 6,000 | 6,106 | 8,317 | 11,398 | 12,649 | 14,625 |
| Other income | 771 | 824 | 869 | 800 | 810 | 875 |
| LLP | 255 | 728 | 2,827 | 5,519 | 5,117 | 3,974 |
| Pre-tax profit | 6,516 | 6,201 | 6,360 | 6,674 | 8,327 | 11,512 |
| Income tax | 1,303 | 1,257 | 1,267 | 1,335 | 1,665 | 2,302 |
| Net profit | 5,214 | 4,945 | 5,093 | 5,340 | 6,661 | 9,209 |
| EPS (Bt) | 2.46 | 2.33 | 2.40 | 2.52 | 3.14 | 4.34 |

Source: KGI Securities Research

| Key ratios | | | | | | |
|------------------------|-------|-------|-------|-------|-------|-------|
| Year to 31 Dec | 2020 | 2021 | 2022 | 2023F | 2024F | 2025F |
| Growth (YoY %) | | | | | | |
| Loans and Accrued Int. | 18.2 | 23.9 | 36.3 | 18.0 | 19.1 | 20.0 |
| Borrowing fund | 15.2 | 37.3 | 40.7 | 38.6 | 20.7 | 19.0 |
| Total Assets | 24.8 | 27.4 | 30.2 | 17.5 | 18.1 | 19.0 |
| Total Equity | 29.5 | 20.2 | 17.5 | 14.4 | 13.9 | 16.9 |
| Growth (YoY %) | | | | | | |
| Net Interest Income | 17.3 | 7.6 | 25.4 | 28.1 | 17.9 | 15.5 |
| Total revenue | 16.1 | 8.7 | 25.3 | 29.9 | 18.9 | 15.3 |
| Loan Loss Provision | (54) | 186 | 288 | 95 | (7) | (22) |
| Operating expense | 15.6 | 13.3 | 15.9 | 18.8 | 26.0 | 15.3 |
| Operating profit | 19.1 | 1.8 | 36.2 | 37.0 | 11.0 | 15.6 |
| Net Profit | 23.0 | (5.2) | 3.0 | 4.8 | 24.8 | 38.2 |
| EPS | 23.0 | (5.2) | 3.0 | 4.8 | 24.8 | 38.2 |
| Profitability (%) | | | | | | |
| Yield on loans | 21.34 | 19.21 | 18.95 | 19.00 | 19.00 | 19.00 |
| Cost of Funds | 3.82 | 3.57 | 3.50 | 4.20 | 4.30 | 4.30 |
| Net Interest Margin | 18.63 | 16.61 | 16.24 | 16.37 | 16.12 | 15.31 |
| Cost/OP Income Ratio | 41.8 | 43.6 | 40.4 | 38.0 | 38.5 | 39.0 |
| ROAA | 7.5 | 5.6 | 4.5 | 3.8 | 4.1 | 4.7 |
| ROAE | 28.4 | 21.7 | 18.8 | 17.1 | 18.6 | 22.3 |
| Asset/equity (x) | 3.7 | 4.0 | 4.4 | 4.5 | 4.7 | 4.8 |
| D/E (x) | 2.8 | 2.5 | 2.7 | 3.4 | 3.7 | 3.9 |
| Asset Quality (%) | | | | | | |
| NPLs Ratio | 1.1% | 1.4% | 2.9% | 3.5% | 3.3% | 3.0% |
| NPL Coverage Ratio | 177 | 140 | 94 | 100 | 105 | 111 |
| LLR/Loans Ratio | 1.9% | 2.0% | 2.9% | 3.5% | 3.4% | 3.3% |
| EPS (fully diluted) | 2.46 | 2.33 | 2.40 | 2.52 | 3.14 | 4.34 |
| DPS | 0.37 | 0.37 | 0.95 | 0.38 | 0.47 | 0.65 |
| BVPS | 9.8 | 11.7 | 13.8 | 17.9 | 21.0 | 24.6 |



Muangthai Capital - Recommendation & target price history



| Date | Rating | Target | Price |
|-----------|--------------|--------|-------|
| 11-Nov-22 | Neutral | 45.00 | 36.50 |
| 2-Nov-22 | Outperform | 53.00 | 36.75 |
| 9-Sep-22 | Neutral | 53.00 | 42.50 |
| 10-Aug-22 | Neutral | 57.00 | 47.50 |
| 10-Jun-22 | Outperform | 58.50 | 47.75 |
| 20-Apr-22 | Underperform | 49.50 | 50.00 |
| 7-Mar-22 | Neutral | 55.00 | 49.50 |
| | | | |



Corporate Governance Report of Thai Listed Companies

| Stock | Company name | Stock | Company name | Stock | Company name |
|-------|--------------------------------|--------|------------------------|--------|---|
| AAV | ASIA AVIATION | EGCO | ELECTRICITY GENERATING | PTTEP | PTT EXPLORATION AND PRODUCTION |
| DVANC | ADVANCED INFO SERVICE | GFPT | GFPT | PTTGC | PTT GLOBAL CHEMICAL |
| MA | AMA MARINE | GGC | GLOBAL GREEN CHEMICALS | PYLON | PYLON |
| ATAM | AMATA CORPORATION | GPSC | GLOBAL POWER SYNERGY | QН | QUALITY HOUSES |
| NAN | ANANDA DEVELOPMENT | HANA | HANA MICROELECTRONICS | RATCH | RATCHABURI ELECTRICITY GENERATING HOLDING |
| тот | AIRPORTS OF THAILAND | нмрко | HOME PRODUCT CENTER | RS | RS |
| P | ASIAN PROPERTY DEVELOPMENT | INTUCH | SHIN CORPORATION | SCB | THE SIAM COMMERCIAL BANK |
| BANPU | BANPU | IRPC | IRPC | scc | THE SIAM CEMENT |
| CP | THE BANGCHAK PETROLEUM | IVL | INDORAMA VENTURES | sccc | SIAM CITY CEMENT |
| CPG | BCPG | KBANK | KASIKORNBANK | SEAFCO | SEAFCO |
| DMS | BANGKOK DUSIT MEDICAL SERVICES | KCE | KCE ELECTRONICS | SMPC | SAHAMITR PRESSURE CONTAINER |
| EC | BEC WORLD | ККР | KIATNAKIN BANK | SPALI | SUPALAI |
| EM | BANGKOK EXPRESSWAY AND METRO | ктв | KRUNG THAI BANK | SPRC | STAR PETROLEUM REFINING |
| GRIM | B.GRIMM POWER | ктс | KRUNGTHAI CARD | svi | SVI |
| PP | BANPU POWER | LH | LAND AND HOUSES | TACC | T.A.C. CONSUMER |
| TS | BTS GROUP HOLDINGS | LPN | L.P.N. DEVELOPMENT | TCAP | THANACHART CAPITAL |
| ENTEL | CENTRAL PLAZA HOTEL | MAKRO | SIAM MAKRO | тнсом | THAICOM |
| :K | CH. KARNCHANG | мвк | MBK | TISCO | TISCO FINANCIAL GROUP |
| KP | CK POWER | MINT | MINOR INTERNATIONAL | тор | THAI OIL |
| PALL | CP ALL | мтс | MUANGTHAI CAPITAL | TRUE | TRUE CORPORATION |
| PF | CHAROEN POKPHAND FOODS | PLANB | PLAN B MEDIA | ттв | TMBTHANACHART BANK |
| PN | CENTRAL PATTANA | PSH | PRUKSA HOLDING | VGI | VGI GLOBAL MEDIA |
| DELTA | DELTA ELECTRONICS (THAILAND) | PTG | PTG ENERGY | WHA | WHA CORPORATION |
| OTAC | TOTAL ACCESS COMMUNICATION | PTT | PTT | WHAUP | |

Companies with Very Good CG Scoring

| | Maria Company State Company | , | | | |
|--------|-------------------------------------|--------|--------------------------|--------|----------------------------|
| Stock | Company name | Stock | Company name | Stock | Company name |
| | | | | | |
| BAM | BANGKOK COMMERCIAL ASSET MANAGEMENT | GULF | GULF ENERGY DEVELOPMENT | SAPPE | SAPPE |
| BBL | BANGKOK BANK | JMT | JMT NETWORK SERVICES | SAWAD | SRISAWAD POWER 1979 |
| CBG | CARABAO GROUP | LPH | LADPRAO GENERAL HOSPITAL | SINGER | SINGER THAILAND |
| CHG | CHULARAT HOSPITAL | М | MK RESTAURANT GROUP | SPA | SIAM WELLNESS GROUP |
| COM7 | COM7 | MAJOR | MAJOR CINEPLEX GROUP | TFG | THAIFOODS GROUP |
| DOHOME | DOHOME | MEGA | MEGA LIFESCIENCES | TKN | TAOKAENOI FOOD & MARKETING |
| ERW | THE ERAWAN GROUP | NETBAY | NETBAY | ZEN | ZEN CORPORATION GROUP |
| GLOBAL | SIAM GLOBAL HOUSE | OSP | OSOTSPA | | |

Companies with Good CG Scoring

| St | tock | Company name | Stock | Company name | Stock | Company name |
|----|------|------------------------|-------|-----------------|-------|-------------------------|
| | | | | | | |
| В | СН | BANGKOK CHAIN HOSPITAL | ESSO | ESSO (THAILAND) | SF | SIAM FUTURE DEVELOPMENT |
| В | н | BUMRUNGRAD HOSPITAL | HUMAN | HUMANICA | SISB | SISB |
| EI | кн | EKACHAI MEDICAL CARE | RBF | R&B FOOD SUPPLY | ТРСН | TPC POWER HOLDING |

Companies classified Not in the three highest score groups

| Stock | Company name | Stock | Company name | Stock | Company name |
|-------|--------------------------|-------|--|-------|-----------------------------|
| IIG | I&I GROUP | OR | PTT OIL AND RETAIL BUSINESS | STGT | SRI TRANG GLOVES (THAILAND) |
| KEX | KERRY EXPRESS (THAILAND) | STEC | SINO-THAI ENGINEERING AND CONSTRUCTION | | |

Source: www.thai-iod.com

Disclaimer: The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of such survey result.



Anti-corruption Progress Indicator

Level 5: Extended

| Stock | Company name | Stock | Company name | Stock | Company name |
|--------|--------------------------------|--------|--------------------------|--------|---|
| ADVANC | ADVANCED INFO SERVICE | GLOBAL | SIAM GLOBAL HOUSE | QH | QUALITY HOUSES |
| ANAN | ANANDA DEVELOPMENT | GPSC | GLOBAL POWER SYNERGY | RATCH | RATCHABURI ELECTRICITY GENERATING HOLDING |
| BBL | BANGKOK BANK | HMPRO | HOME PRODUCT CENTER | ROBINS | ROBINSON DEPARTMENT STORE |
| BCH | BANGKOK CHAIN HOSPITAL | IRPC | IRPC | SCC | THE SIAM CEMENT |
| BDMS | BANGKOK DUSIT MEDICAL SERVICES | KBANK | KASIKORNBANK | SIRI | SANSIRI |
| BIGC | BIG C SUPERCENTER | KCE | KCE ELECTRONICS | SPALI | SUPALAI |
| CK | CH. KARNCHANG | KKP | KIATNAKIN BANK | STEC | SINO-THAI ENGINEERING AND CONSTRUCTION |
| DCC | DYNASTY CERAMIC | KTB | KRUNG THAI BANK | TCAP | THANACHART CAPITAL |
| DELTA | DELTA ELECTRONICS (THAILAND) | LPH | LADPRAO GENERAL HOSPITAL | TISCO | TISCO FINANCIAL GROUP |
| DRT | DIAMOND ROOFING TILES | PACE | | TMT | THAI METAL TRADE |
| EGCO | ELECTRICITY GENERATING | PTT | PTT | TOP | THAI OIL |
| GFPT | GFPT | PTTGC | PTT GLOBAL CHEMICAL | | |

Level 4: Certified

| Stock | Company name | Stock | Company name | Stock | Company name |
|--------|----------------------------|--------|--------------------------------|--------|----------------------------|
| AAV | ASIA AVIATION | ERW | THE ERAWAN GROUP | SAPPE | SAPPE |
| AP | ASIAN PROPERTY DEVELOPMENT | GLOW | GLOW ENERGY | SAWAD | SRISAWAD POWER 1979 |
| BA | BANGKOK AIRWAYS | GUNKUL | GUNKUL ENGINEERING | SCB | THE SIAM COMMERCIAL BANK |
| BANPU | BANPU | ILINK | INTERLINK COMMUNICATION | SCN | SCAN INTER |
| BCP | THE BANGCHAK PETROLEUM | KTC | KRUNGTHAI CARD | SEAFCO | SEAFCO |
| BH | BUMRUNGRAD HOSPITAL | LH | LAND AND HOUSES | SVI | SVI |
| BJCHI | BJC HEAVY INDUSTRIES | LPN | L.P.N. DEVELOPMENT | TASCO | TIPCO ASPHALT |
| CBG | CARABAO GROUP | MAKRO | SIAM MAKRO | TKN | TAOKAENOI FOOD & MARKETING |
| CENTEL | CENTRAL PLAZA HOTEL | MALEE | MALEE SAMPRAN | TMB | TMB BANK |
| CHG | CHULARAT HOSPITAL | MINT | MINOR INTERNATIONAL | TRT | TIRATHAI |
| CKP | CK POWER | MODERN | MODERNFORM GROUP | TRUE | TRUE CORPORATION |
| CPF | CHAROEN POKPHAND FOODS | NOK | NOK AIRLINES | TVO | THAI VEGETABLE OIL |
| CPN | CENTRAL PATTANA | PTTEP | PTT EXPLORATION AND PRODUCTION | | |
| DTAC | TOTAL ACCESS COMMUNICATION | PYLON | PYLON | | |

Level 3: Established

| Stoc | k Company name | Stock | Company name | Stock | Company name |
|------|------------------------|------------|-------------------|-------|-------------------------|
| BEM | BANGKOK EXPRESSWAY AND | METRO MTLS | MUANGTHAI LEASING | SPRC | STAR PETROLEUM REFINING |
| CPAI | L CP ALL | SCI | SCI ELECTRIC | | |

No progress

| Stock | Company name | Stock | Company name | Stock | Company name |
|-------|----------------------|-------|--------------------|-------|-------------------|
| AOT | AIRPORTS OF THAILAND | BPP | BANPU POWER | FN | FN FACTORY OUTLET |
| BCPG | BCPG | BTS | BTS GROUP HOLDINGS | TPCH | TPC POWER HOLDING |

Source: www.cgthailand.org

Disclaimer: The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of the assessment result.



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KGI's Ratings

| Rating | Definition |
|-------------------|---|
| Outperform (OP) | The stock's excess return over the next twelve months is ranked in the top 40% of KGI's coverage universe in the related market (e.g. Taiwan) |
| Neutral (N) | The stock's excess return over the next twelve months is ranked in the range between the top 40% and the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan) |
| Under perform (U) | The stock's excess return over the next twelve months is ranked in the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan). |
| Not Rated (NR) | The stock is not rated by KGI. |
| Restricted (R) | KGI policy and/or applicable law regulations preclude certain types of communications, including an investment recommendation, during the course of KGI's engagement in an investment banking transaction and in certain other circumstances. |
| | Excess return = 12M target price/current price- |
| Note | When an analyst publishes a new report on a covered stock, we rank the stock's excess return with those of other stocks in KGI's coverage universe in the related market. We will assign a rating based on its ranking. If an analyst does not publish a new report on a covered stock, its rating will not be changed automatically. |

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